



# BLUEPRINT

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# Agenda

Defining Forward Buying

Deal Types

Global Control Settings

Deal vs Forward Buy

Deal Creation

Real Time Forward Buy





# Forward Buying

# Forward Buying

Purchasing days of supply above the cycle stock when additional profit can be realized.

Not inventory needed today but expected to be depleted within the forward buy days suggested.

OrderTotals

Order Amount

Currency:

Units:

Weight:

Net Weight:

Cube:

Cases:

Layers:

Pallets:

Cube Adjusted Weight:

Dozen:

:

Need

\$0

0

0

0

0

0

0

0

0

0

0

Adjusted

\$17,882

136

4,187

0

136

136

12

2

0

136

136

Final

\$17,882

136

4,187

0

136

136

12

2

0

136

136

Bracket

ID:

Minimum:

Maximum:

Unit of Measure:

Build Type:

Discount Type:

Discount:

Parameters

No Bracket

Show Order Summary

Show Freight Optimizations

Order Parameters

Days Delay: 24

Supplier Order Cycle: 7

Lead Time: 40

Days Added: 0

Build To Days

Order Items

Less

More

(27) All Items

(0) Activate

(0) Deals

(2) Fwd Buy

(0) LSPADJ

(0) Non-Scheduled

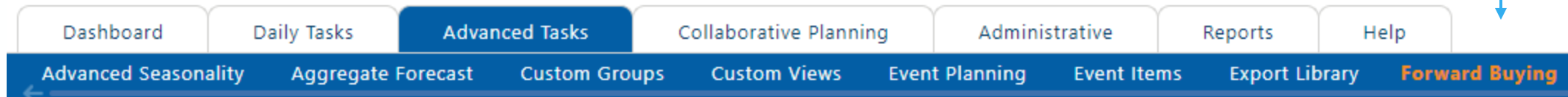
(0) Promotion

(0) Upcoming Deal

# Forward Buying

SCP analyzes opportunities to determine **IF** and **HOW MUCH** to forward buy

- Future Forecast of the item
- Balance of the item
- Additional Carrying Costs
- Reduction of Acquisition Costs
- Other Global Control settings

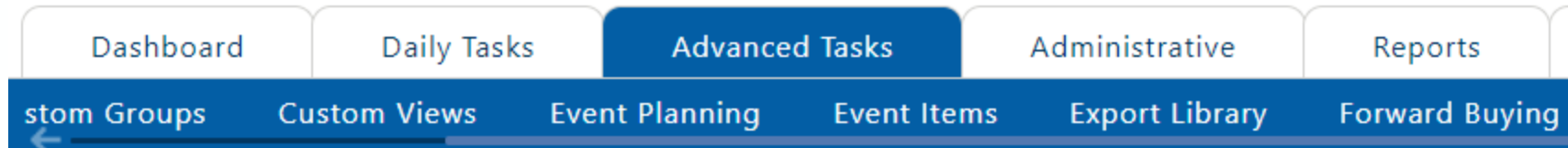




# Deal Types



# Deal Types



Forward Buying – Investment Opportunity

- Price Increase
- Off Invoice
- Billback
- Extra Days to Pay (extended terms)
- Price Decrease (FYI alert only)

TRACY - VERIFY IF ANALYZED DIFFERENTLY

# Deal Types

Off Invoice – an allowance or discount applied at the time you approve the order

Bill Back – an allowance or discount billed back to the supplier, not included on the invoice

Price Increase – purchase cost of the item increasing at a future date


Price Decrease (FYI alert only) - purchase cost of the item decreasing at a future date

May be for all items or only select items

Amount may vary by item

Deal Type:	Off Invoice ▼
Extra Days to Pay:	Off Invoice
	Bill Back
	Price Increase
	Price Decrease





# Global Control Settings

# Global Control Settings

Buy Days Exception

Deal Factors	
90.00	Buy Days Exception
120.00	Buy Maximum
14.00	Default Forward Buy Warning Window (Days)
30.00	Upcoming Deal Alert Window

The 'Go To Boss' setting

Forward Buy selling days exceeding this number require a Champion Role Type to approve these orders.

# Global Control Settings

Buy Maximum

Deal Factors	
90.00	Buy Days Exception
120.00	Buy Maximum
14.00	Default Forward Buy Warning Window (Days)
30.00	Upcoming Deal Alert Window

Maximum selling days that can be recommended when there is a forward buy opportunity identified

# Global Control Settings

## Default Forward Buy Warning Window

Deal Factors

90.00

Buy Days Exception

120.00

Buy Maximum

14.00

Default Forward Buy Warning Window (Days)

30.00

Upcoming Deal Alert Window

The number of days prior to the deal end date that SCP begins analyzing a Deal for a Forward Buy opportunity.

When opportunity is identified, the item alerts on the Order Summary as Forward Buy.




# Global Control Settings

## Upcoming Deal Alert Window

Deal Factors	
90.00	Buy Days Exception
120.00	Buy Maximum
14.00	Default Forward Buy Warning Window (Days)
30.00	Upcoming Deal Alert Window

The number of days before a deal start date of an upcoming deal alerts on the Order Summary.

Useful when replenishing today and a deal is beginning shortly.



# Deal vs Forward Buy

# Deal vs Forward Buy

Timeline



# Deal vs Forward Buy

Upcoming Deal Alert

30 Days prior to the Deal Start Date (20) Upcoming Deal

Deal Factors

90.00

Buy Days Exception

120.00

Buy Maximum

14.00

Default Forward Buy Warning Window (Days)

30.00

Upcoming Deal Alert Window

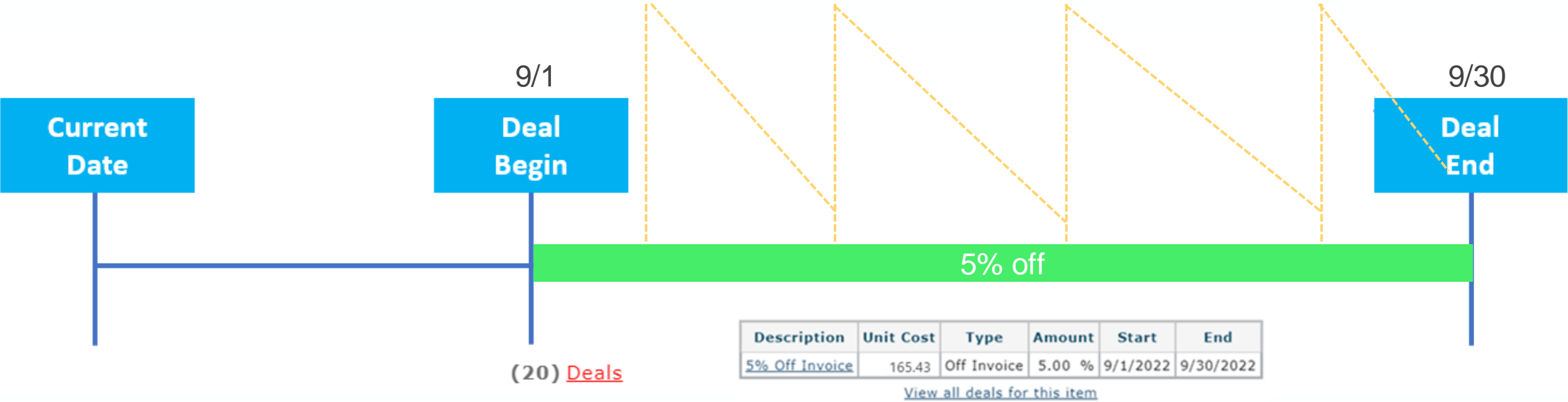


Units	Cal Days	Sell Days	
<div>56.0</div>	4.8	2.8	SOQ
0.0	0.0	0.0	Maximum Qty (0.0)
0.0	0.0	0.0	Precision
0.0	0.0	0.0	Warehouse Multiple (0.0)



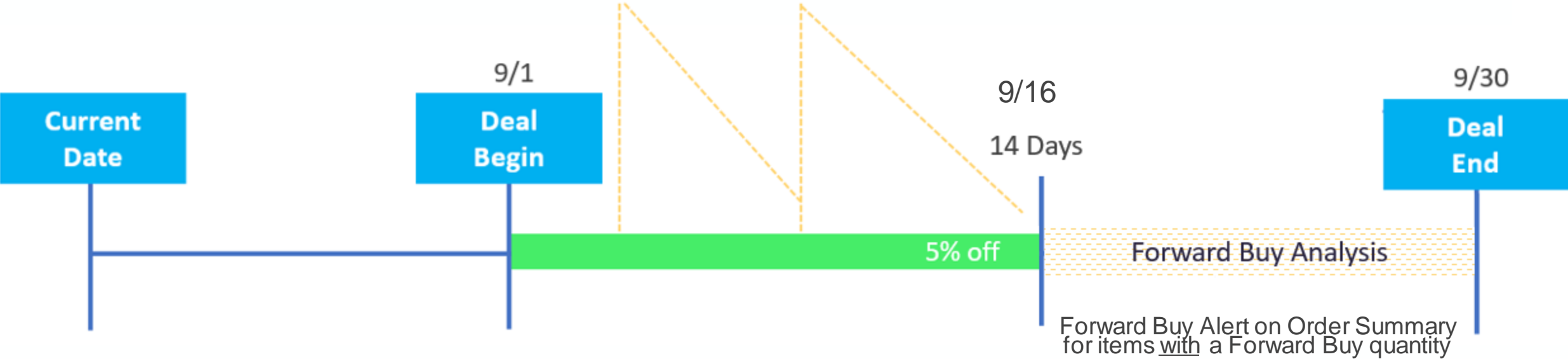
# Deal vs Forward Buy

Timeline - 5% Off Invoice 9/1 – 9/30



# Deal vs Forward Buy

Timeline – Forward Buy Window



(27) Fwd Buy

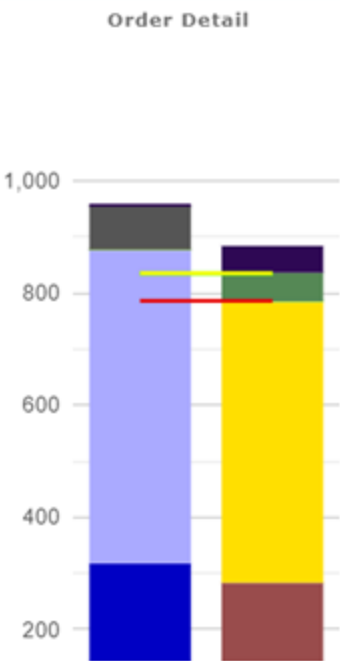
Description	Unit Cost	Type	Amount	Start	End
<a href="#">5% Off Invoice</a>	165.43	Off Invoice	5.00 %	9/1/2022	9/30/2022

[View all deals for this item](#)

# Deal vs Forward Buy

<input checked="" type="checkbox"/>	<input type="checkbox"/>	Remarks	Item	Description	SOQ	<input type="checkbox"/>	Deal	Activity Code
<input type="checkbox"/>	<input type="checkbox"/>		043	CHEESE, PARMESAN REGGIANO 1/8	<input type="text" value="80"/>	<input type="checkbox"/>	72	A - Active

Units	Cal Days	Sell Days	
<input type="text" value="80.0"/>	10.1	8.1	SOQ
0.0	0.0	0.0	Maximum Qty (0.0)
0.0	0.0	0.0	Precision
0.0	0.0	0.0	Warehouse Multiple (0.0)
8.2	0.8	0.8	Buying Multiple (80.0)
0.0	0.0	0.0	Minimum Qty (0.0)
0.0	0.0	0.0	Days Adjusted (0)
71.8	9.3	7.3	Special Orders
0.0	0.0	0.0	Event (0.0)
71.8	9.3	7.3	Fwd Buy (11.0)
0.0	0.0	0.0	Need
876.7	124.4	88.4	Balance
316.7	45.6	31.6	On Hand
560.0	78.8	56.8	On Order
0.0	0.0	0.0	Backorder
0.0	0.0	0.0	Reserved
0.0	0.0	0.0	Held Qty (0.0)
835.0	117.7	83.7	Order Up To Level
0.0	0.0	0.0	Shelf Life (0.0)



**Item Details**

216.83 Monthly Forecast  
None Seasonal Monthly Forecast  
None IBP Monthly Forecast  
97.00 Service Level Goal  
\$165.43 Selling Unit Cost  
 Alternate Cost  
\$165.43 Effective Cost  
0.0 Dependent Demand

**Recent Demand History**  

0.00 Demand MTD  
167.96 5/1/2022  
110.00 4/1/2022  
101.67 3/1/2022  
57.00 2/1/2022


Description	Unit Cost	Type	Amount	Start	End
<a href="#">5% Off Invoice</a>	165.43	Off Invoice	5.00 %	9/1/2022	9/30/2022

[View all deals for this item](#)

# Deal vs Forward Buy

▼ Orders

Due for Service	<u>28</u>
Scheduled	<u>4</u>
Forward Buy	<u>3</u>
Event	<u>13</u>
Transfer	<u>4</u>
Uncalculated	<u>0</u>
Schedule Conflict	<u>0</u>
All Orders	<u>42</u>



## Due for Service and Scheduled

When a Forward Buy quantity is produced, if the order is Due for Service and/or Scheduled the order will contain the Forward Buy item alerts.

## Forward Buy

The order only alerts here when the order is **NOT** Due for Service and/or Scheduled **AND** there is a Forward Buy quantity produced.



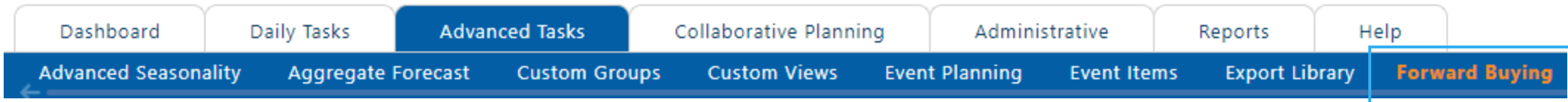


# Deal Creation

# Deal Creation

Deal can be created by

- Nightly interface files
- Upload request to the BR Service Desk
- Manually Created in SCP



# Deal Creation

Creating a Deal in SCP + Add New Deal



- Dashboard
- Daily Tasks
- Advanced Tasks
- Collaborative Planning
- Administrative
- Reports
- Help










- Advanced Seasonality
- Aggregate Forecast
- Custom Groups
- Custom Views
- Event Planning
- Event Items
- Export Library
- Forward Buying
- Kitting
- Mass Maintenance
- Deal List

> Order List > Order Summary > Deal List

+ Add New Deal

No Filters Selected

Export

	Description	Borrowing Rate	Incremental Profit	Start Date	End Date
  	Apple Festival	5.00 %	\$0.12	4/7/2022	4/8/2022
  	demo deal - price increase	5.00 %	\$0.00	5/31/2022	6/5/2022
  	Mustard Price Increase	5.00 %	\$87.96	4/7/2022	4/9/2022

# Deal Creation

Deal Description: <input type="text"/>		Borrowing Rate (%): <input type="text" value="7.00"/>	Purchase Manual Items: <input type="checkbox"/>
Start Date: <input type="text" value="No Date Selected"/>	End Date: <input type="text" value="No Date Selected"/>	Overlapping Deals: <input type="checkbox"/>	Order Amount: <input type="text" value="Pick Best Deal"/>

No Filters Selected

Item(s):  
00008341 - CORE WATER 12PK 45OZ C12B - 73-ELP  
00008428 - CORE WATER 24PK 24OZ C24B - 70-LUB  
00008428 - CORE WATER 24PK 24OZ C24B - 73-ELP  
00008430 - CORE WATER 4X6PK 16.9OZ C4B - 70-LUB  
00008461 - CORE WATER 24PK 20OZ C24B - 70-LUB  
00008461 - CORE WATER 24PK 20OZ C24B - 70-LUB

Deal Type:

Extra Days to Pay:

Cost To Use: ☒ Selling Unit Cost ☐ Purchase Unit Cost

Adjustment Type:

Adjustment:

Buy Maximum:

Add Item(s)

- Deal Description: The deal name
- Start Date: The first day you want to use the deal cost on your orders
- End Date: The last day you want to use the deal cost on your orders

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24



# Deal Creation

Y

No Filters Selected

Item(s):

001 - CHICKEN, DICED THIGH 1" - DC1  
001 - CHICKEN, DICED THIGH 1" - WH1  
001 - CHICKEN, DICED THIGH 1" - WH2  
002 - CHICKEN, CKD BRST/THIGH DICED - WH2  
002 - CHICKEN, CKD BRST/THIGH DICED - WH1  
003 - CHICKEN, CKD BRST/THIGH DICED - WH1

Deal Type: Off Invoice

Extra Days to Pay:

Cost To Use: ☒ Selling Unit Cost ☐ Purchase Unit Cost

Adjustment Type: Percentage

Adjustment:

Buy Maximum: 120.00

Add Item(s)

Export

Deal Type: Off Invoice, Bill Back, Price Increase, Price Decrease

Extra Days to Pay: Can specify an additional number of days above the normal dating terms to pay the invoice for this deal

Adjustment Type: Percentage, Currency

Adjustment: Adjustment (off per unit/case or %)

Buy Maximum: Global Controls default

# Deal Creation

Deal Description:	<input type="text" value="Price Increase \$1.50"/>	Borrowing Rate (%):	<input type="text" value="5.00"/>	Purchase Manual Items:	<input type="checkbox"/>
Start Date:	<input type="text" value="9/30/2022"/>	End Date:	<input type="text" value="9/30/2022"/>	Overlapping Deals	<input type="checkbox"/>
Order Amount: <input type="text" value="Pick Best Deal"/>					

Y

List Filtered By: Supplier: DESSERT: Dessert Supplier; Activity Code: A - Active;

Item(s):

119 - CHEESECAKE, PECAN TURTLE 14 CUT - WH1

119 - CHEESECAKE, PECAN TURTLE 14 CUT - DC1

120 - CAKE, COFFEE VARIETY - DC1

120 - CAKE, COFFEE VARIETY - WH1

120 - CAKE, COFFEE VARIETY - WH2

Deal Type:	<input type="text" value="Price Increase"/>	Adjustment Type:	<input type="text" value="Currency"/>	<div>Add Item(s)</div> <div>Export</div>
Extra Days to Pay:	<input type="text"/>	Adjustment:	<input type="text" value="1.50"/>	
Cost To Use:	<input checked="" type="radio"/> Selling Unit Cost <input type="radio"/> Purchase Unit Cost		Buy Maximum:	

Filter the item(s) and select

Click the Add Items button to add selected items to your deal



Repeat for additional items and/or additional adjustments (different % or \$)

# Deal Creation

Select the Update button

Update Successful 


Deal Description: Price Increase \$1.50


Borrowing Rate (%): 5.00

Purchase Manual Items: ☐

Start Date: 9/30/2022

End Date: 9/30/2022

Overlapping Deals: ☐ Order Amount:  Pick Best Deal 

 List Filtered By: Supplier: DESSERT: Dessert Supplier; Ship Point: Default - Dessert Supplier; Activity Code: A - Active;

Item(s):

112 - COOKIE, RASPBERRY CHEESECAKE - DC1  
112 - COOKIE, RASPBERRY CHEESECAKE - WH1  
112 - COOKIE, RASPBERRY CHEESECAKE - WH2  
113 - CAKE, CHOCOLATE DOME 36 CT - WH2  
113 - CAKE, CHOCOLATE DOME 36 CT - WH1  
113 - CAKE, CHOCOLATE DOME 36 CT - DC1

Deal Type: Off Invoice

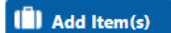
Adjustment Type: Percentage

Extra Days to Pay:

Adjustment:

Cost To Use: ☒ Selling Unit Cost ☐ Purchase Unit Cost

Buy Maximum: 120.00





	Item	Description	Location	Activity Code	Avg. Weekly Demand	Cost Per Unit	Deal Type	Adjustment	Adjustment Amount	Adjustment Type	Days to Pay	Buy Maximum	Days Bought	Unit
		112 COOKIE, RASPBERRY CHEESECAKE	DC1	A - Active	313	\$24.05	Price Increase	1.50	1.50	Currency	0	120	44	
		112 COOKIE, RASPBERRY CHEESECAKE	WH1	A - Active	251	\$24.05	Price Increase	1.50	1.50	Currency	0	120	44	
		112 COOKIE, RASPBERRY CHEESECAKE	WH2	A - Active	188	\$24.05	Price Increase	1.50	1.50	Currency	0	120	44	
		113 CAKE, CHOCOLATE DOME 36 CT	DC1	A - Active	119	\$19.23	Price Increase	1.50	1.50	Currency	0	120	61	
		113 CAKE, CHOCOLATE DOME 36 CT	WH1	A - Active	190	\$19.23	Price Increase	1.50	1.50	Currency	0	120	61	
		113 CAKE, CHOCOLATE DOME 36 CT	WH2	A - Active	142	\$19.23	Price Increase	1.50	1.50	Currency	0	120	61	
		114 CAKE, BUNDT MOLTEN CHOC	DC1	A - Active	33	\$69.92	Price Increase	1.50	1.50	Currency	0	120	17	
		114 CAKE, BUNDT MOLTEN CHOC	WH1	A - Active	30	\$69.92	Price Increase	1.50	1.50	Currency	0	120	17	
		114 CAKE, BUNDT MOLTEN CHOC	WH2	A - Active	24	\$69.92	Price Increase	1.50	1.50	Currency	0	120	17	




# Real Time Forward Buy








# Real Time Forward Buy

Order Summary function to quickly determine the impact of a deal on today's order

- All or selects the items included on the deal
- The effect of the deal is simulated on the affected items and Forward Buy Days added
- Order totals are updated & affected items are flagged with the “Fwd Buy” Item Alert
- Creates a Deal record












Y Item ID: <input type="text"/>			Description: <input type="text"/>		✓	✕	Forward Buy Simulation	Reassign	Update Qty	Clear Filtered Items	Export
✓	🔒	🚫	Item	Description	Remarks	SOQ	Deal	Days Delay	Forecast 4 Weekly	Buying Multiple (Units)	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>112</u>	COOKIE, RASPBERRY CHEESECAKE		<input type="text" value="450"/>	0	-10	1,255.14	90	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>114</u>	CAKE, BUNDT MOLTEN CHOC		<input type="text" value="12"/>	0	5	133.92	6	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>116</u>	CHEESECAKE, OREO		<input type="text" value="252"/>	0	-12	734.51	63	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>119</u>	CHEESECAKE, PECAN TURTLE 14 CUT		<input type="text" value="30"/>	0	-6	63.72	6	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>120</u>	CAKE, COFFEE VARIETY		<input type="text" value="128"/>	0	-1	436.10	8	

# Real Time Forward Buy

Select the item(s) if the deal is limited to specific items  
Select the Forward Buy Simulation button

(9) Active

<div><div><div>Y</div><div>Item ID: <input type="text"/></div><div>Description: <input type="text"/></div><div>✓</div><div>✕</div><div>Forward Buy Simulation</div><div>Reassign</div><div>Update Qty</div><div>Clear Filtered Items</div><div>Export</div></div></div>									
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Item	Description	Remarks	SOQ	Deal	Buying Multiple (Units)	Forecast 4 Weekly
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	112	COOKIE, RASPBERRY CHEESECAKE		<input type="text" value="450"/>	0	90	1,255.14
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	113	CAKE, CHOCOLATE DOME 36 CT		<input type="text" value="0"/>	0	63	477.61
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	114	CAKE, BUNDT MOLTEN CHOC		<input type="text" value="12"/>	0	6	133.92
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	115	CAKE, CHEESECAKE STRAWBERRY 48 CT		<input type="text" value="0"/>	0	63	490.10
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	116	CHEESECAKE, OREO		<input type="text" value="252"/>	0	63	734.51
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	117	CHEESECAKE, RASPBERRY BITES CHIMI		<input type="text" value="0"/>	0	1	31.51
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	118	CAKE, CARROT LAYER RND		<input type="text" value="0"/>	0	10	62.00
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	119	CHEESECAKE, PECAN TURTLE 14 CUT		<input type="text" value="30"/>	0	6	63.72
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	120	CAKE, COFFEE VARIETY		<input type="text" value="128"/>	0	8	436.10

# Real Time Forward Buy

## Simulation Type: **Discount**

- Select Percentage or Amount
- Enter Amount and/or Extra Days to Pay
- Select the Run button

**Real-Time Forward Buy**

**Global Control Overrides**  
  
Buy Days Exception :   
  
Buy Maximum :

**Discount Simulation:**  
  
Discount Applies To :   
  
**Simulation Type :**   
  
Discount Type :   
  
**Amount :**   
  
**Extra Days to Pay :**   
  
Order Amount :   
  
Unit of Measure :   
  
Cost To Use : ☒ Selling Unit Cost ☐ Purchase Unit Cost

# Real Time Forward Buy

Simulation Type: **Discount**

Real-Time Forward Buy

Global Control Overrides

Buy Days Exception :

90.00

Buy Maximum :

120.00

Discount Simulation:

Discount Applies To :

Selected Items

Simulation Type :

Discount

Discount Type :

Percentage

Amount :

5

Extra Days to Pay :

0.00

Order Amount :

27,820.20

Unit of Measure :

Weight

Cost To Use :

☒ Selling Unit Cost

☐ Purchase Unit Cost

## Results by Item

Approve Simulation to apply to the order

							Run	Approve Simulation	Cancel
Item ▲	Description	Forward Buy Days	Forward Buy Units	SOQ	Total Purchase Cost	Incremental Profit			
112	COOKIE, RASPBERRY CHEESECAKE	7	392	810	974.03	7.16			
113	CAKE, CHOCOLATE DOME 36 CT	8	149	0	0.00	3.85			
114	CAKE, BUNDT MOLTEN CHOC	8	42	54	188.78	3.88			
				Total:	\$3,167.37	\$39.1			



# Real Time Forward Buy

Simulation Type: **Discount**

- Message on order
- Forward Buy Item Alert
- Approve the order

Recalculating the order removes the RTFB  
Night Job removes the RTFB

A Real-Time Forward Buy discount of 5% has been applied.

> [Order Summary](#)

 **Supplier:** DESSERT - Dessert Supplier 

**Ship Point:** Default

## OrderTotals

Order Amount	Need
Currency:	\$28,478
Units:	766
Weight:	12,752
Net Weight:	0
Cube:	701
Cases:	766
Layers:	79
Pallets:	10
Cube Adjusted Weight:	0
Dozen:	766
:	766

## Order Parameters

Days Delay: -3

Supplier Order Cycle: 7

Lead Time: 9

Days Added:

## Order Items

Less  More 

(9) <a href="#">All Items</a>	(0) Activate	(9) <a href="#">Deals</a>	(5) <a href="#">Fwd.Buy</a>
(5) <a href="#">SOQ Items</a>	(0) "A" Missed Service	(0) Demand High	(0) Holiday Calendar
(0) "A" Low Stock Point	(0) Backorder	(0) Demand Low	(0) Infinity Check
(4) <a href="#">Low Stock Point</a>		(0) Dependent Demand	(0) IMM

# Real Time Forward Buy

Simulation Type: **Order Amount**

- Enter Order Amount (min or max)
- Enter Unit of measure
- Select the Run button

Run

Real-Time Forward Buy

Global Control Overrides

Buy Days Exception :

90.00

Buy Maximum :

120.00

Discount Simulation:

Discount Applies To :

Selected Items

Simulation Type :

Order Amount

Discount Type :

Percentage

Amount :

Extra Days to Pay :

Order Amount :

40,000.00

Unit of Measure :

Weight

Cost To Use :

☒ Selling Unit Cost

Currency

Units

Weight

Net Weight

Cube

Cases

Layers

Pallets

Cube Adjusted

Weight

Simulation

Cancel

Incremental Profit

Item ▲	Description	Forward Buy Days	Forward Buy Units	SOQ
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# Real Time Forward Buy

Simulation Type: **Order Amount**

Real-Time Forward Buy

Global Control Overrides

Buy Days Exception :

90.00

Buy Maximum :

120.00

Discount Simulation:

Discount Applies To :

All Items

Simulation Type :

Order Amount

Discount Type :

Percentage

Amount :

Extra Days to Pay :

0.00

Order Amount :

39,132.86

Unit of Measure :

Weight

Cost To Use :

☒ Selling Unit Cost

☐ Purchase Unit Cost

Run

Approve Simulation

Cancel

Item ▲	Description	Forward Buy Days	Forward Buy Units	SOQ	Total Purchase Cost	Incremental Profit
112	COOKIE, RASPBERRY CHEESECAKE	7		810	974.03	7.16
113	CAKE, CHOCOLATE DOME 36 CT	8	149	0	0.00	3.85
114	CAKE, BUNDT MOLTEN CHOC	8	42	54	188.78	3.88

Approve Simulation to apply to the order

# Real Time Forward Buy

Deal must be a minimum of 7.4% to be worth a 40,000 lbs. order

Simulation Type: **Order Amount**

A Real-Time Forward Buy discount of 7.4% has been applied.

Order Summary

Supplier: DESSERT - Dessert Supplier

Ship Point: Default

Location: DC1

Scheduled Date: None

OrderTotals

Order Amount	Need	Adjusted	Final
Currency:	\$39,174	\$92,339	\$92,339
Units:	1,068	2,452	2,512
Weight:	16,172	39,512	39,512
Net Weight:	0	0	0
Cube:	1,012	2,326	2,326
Cases:	1,068	2,452	2,452
Layers:	118	265	265
Pallets:	15	32	32
Cube Adjusted Weight:	0	0	0
Dozen:	1,068	2,452	2,452
:	1,068	2,452	2,452

Order Parameters

Days Delay: -5

Supplier Order Cycle: 7

Lead Time: 9

Days Added: 0

Build To Days

Order Items

Less

More

(9) All Items	(0) Activate	(9) Deals	(9) Fwd Buy	(0) LSPADJ	(0) Non-Scheduled	(0) Promotion
(9) SOQ Items	(0) "A" Missed Service	(0) Demand High	(0) Holiday Calendar	(0) Missed Service	(0) On Hold	

- Message on order
- Forward Buy Item Alert
- Approve the order

Recalculating the order removes the RTFB  
Night Job removes the RTFB



# Real Time Forward Buy

Not a profitable investment!

Real-Time Forward Buy

Global Control Overrides

Buy Days Exception :

90.00

Buy Maximum :

120.00

Discount Simulation:

Discount Applies To :

All Items

Simulation Type :

Order Amount

Discount Type :

Percentage

Amount :

10

Extra Days to Pay :

0.00

Order Amount :

40,000.00

☐ Purchase Unit Cost

OK

Approve Simulation

Cancel

Error

Discount can not be calculated for given input order amount.

OK

# Forward Buy Limitations

## Limitations

- Offer for multiple locations? Deal entry might be quicker than RTFB
- Partial line effect
- Time to next special offer
- Pass-on effect
- Forecast reliability
- Capital
- Space

# Questions?





# BLUEPRINT

embark. explore. embrace.